



HOWLONG
GOLF RESORT

ANNUAL REPORT
2018

Howlong Country Golf Club Limited

A.C.N. 001 023 516

BOARD OF DIRECTORS 2018

President:	G Gould	
Vice President:	S van de Ven	
Directors:	R Newman	D Prentice
	D Shanahan	J Brundell (Resigned 29/10/2018)
	P Martin	M Nicholas (Resigned 23/04/2018)
	R Wright (appointed 28/05/2018)	K Lowe (Resigned 29/10/2018)
	K Gray (appointed 29/10/2018)	R Matthews (appointed 29/10/2018)

Company Secretary: Mr Chris Rebbechi until August 2018.
Mr Chris Bale acted as Company Secretary between August 2018 to November 2018.
Mr Dee Healey was appointed as the Company's secretary from 14 November 2018.

ELECTION OF OFFICE BEARERS AND DIRECTORS 2018

NOMINATIONS ARE CALLED FOR THE FOLLOWING POSITIONS:

PRESIDENT*	- One (1) year term
VICE PRESIDENT*	- One (1) year term
3 x DIRECTORS	- Three (3) year terms
1 x DIRECTORS	- One (2) year term (Casual vacancy)
1 x DIRECTORS	- One (1) year term (Casual vacancy)

Nomination forms may be obtained from the Secretary or at the Clubhouse.

Nominations must be in writing, signed by two full members who are eligible to vote at the meeting and must also be signed by the nominee. Nominations must be lodged with the Secretary not later than 5:00pm on the day that is seven (7) days prior to the date set down for the Annual General Meeting of the Club.

Pursuant to Rule 35.5 (a), the Board will consist of nine (9) directors elected in accordance with the triennial rule.

Pursuant to Rule 35.5 (b), at the Annual General Meeting of the Club –

- (i) the members shall elect to office the number of directors required to fill the vacancies on the Board; and
- (ii) forthwith after the election of the Board, the members shall elect to office: a President and a Vice President from the nine members of the Board.

Directors R Newman, K Gray ** and R Matthews ** terms under the triennial rule expire at the 2019 Annual General Meeting.

Director J Brundell resigned on the 29th October 2018 leaving 6 months of his triennial term remaining. Director K Gray was appointed to the casual vacancy and in accordance with Rule 50.2 and the provisions of Clause 4.1 of the Schedule to Rule 37.1, Director K Gray holds office until the next succeeding general meeting, this being the 2019 Annual General Meeting. Pursuant to the provisions of Clause 4.2 of the Schedule to Rule 37.1, an election will be held at the 2019 Annual General Meeting to fill the vacancy so caused.

Director K Lowe resigned on the 29th October 2018 leaving 6 months of her triennial term remaining. Director R Matthews was appointed to the casual vacancy and in accordance with Rule 50.2 and the provisions of Clause 4.1 of the Schedule to Rule 37.1, Director R Matthews holds office until the next succeeding general meeting, this being the 2019 Annual General

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Meeting. Pursuant to the provisions of Clause 4.2 of the Schedule to Rule 37.1, an election will be held at the 2019 Annual General Meeting to fill the vacancy so caused.

Director R Wright resigned in December 2018 leaving 1 year and 4 months of her triennial term remaining. Director S Gibbins was appointed to the casual vacancy and in accordance with Rule 50.2 and the provisions of Clause 4.1 of the Schedule to Rule 37.1, Director S Gibbins holds office until the next succeeding general meeting, this being the 2019 Annual General Meeting. Pursuant to the provisions of Clause 4.2 of the Schedule to Rule 37.1, an election will be held at the 2019 Annual General Meeting to fill the vacancy so caused.

Director D Shanahan resigned in January 2019 leaving 2 years and 2 months of his triennial term remaining.

Retiring Office Bearers and Directors seeking re-election must nominate. All retiring Office Bearers and Directors are eligible to nominate for re-election.

In accordance with Rule 35.5 (b) (i) the number of Directors required to fill vacancies on the Board will be elected. Pursuant to the triennial rule –

- (i) the terms of the members elected to fill the vacancies created by the expiration of the terms of Directors R Newman, K Gray ** and R Matthews ** will be three years in each case; and
- (ii) in the case of the vacancy created by the resignation of D Shanahan not currently filled, the member elected to this position will hold office until the conclusion of the 2021 Annual General Meeting.
- (iii) in the case of the vacancy created by the resignation of R Wright currently filled by Director S Gibbins, the member elected to this position will hold office until the conclusion of the 2020 Annual General Meeting.

* In accordance with Rule 35.5 (b) (ii), after the election of the Board, the members will elect to office a President and a Vice President from the nine (9) Directors elected under the triennial rule

** Directors J Brundell and K Lowe resigned from the Board on the 29th October 2018 leaving 6 months of their triennial term remaining. Directors K Gray & R Matthews were appointed to the casual vacancy and form part of the triennial term

NOTICE OF ANNUAL GENERAL MEETING

to be held at Clubhouse

Monday, 29th April 2019 at 7.00 pm.

BUSINESS

- 1) Reading and confirmation of the minutes of the previous Annual General Meeting held on Monday 23rd April 2018.
- 2) Submission and adoption of Annual Accounts, Directors Report, Presidents Report and Auditors Report.
- 3) Election of Directors and Office Bearers for 2019.
- 4) Appointment of Auditor. The Board of Directors recommends the appointment of Johnsons MME as auditors.
- 5) Special Business of which due notice has been given:
 - a. That the annual golf subscription be set at the Annual CPI movement as at the December quarter (All Groups). The Annual Subscription for playing members in the 2018-19 year will be \$240 per annum (Including GST and Affiliation fees).
 - b. That the annual subscription for the remote golf playing members be \$99 (inc GST and affiliation fees).
 - c. That the annual rate for social membership for 2019/20 financial year be \$20 (inc GST).
 - d. That the annual bowling members playing fee, excluding affiliation fees, remain unchanged for 2019/2020. Affiliation fees will increase by the equivalent amount of the affiliation charge from the relevant bowling bodies.
 - e. That the annual croquet members playing fee, excluding affiliation fees, remain unchanged for 2019/2020. Affiliation fees will increase by the equivalent amount of the affiliation charge from the relevant croquet bodies.

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- f. That pursuant to the Registered Clubs Act 1976 the members of the Howlong Country Golf Club approve the following benefits for elected Board members during the time between the 2018 AGM and the 2019 AGM –
1. Reasonable finger food and refreshments associated with each Board meeting of the Club.
 2. The reasonable costs of Directors and their partners attending functions on behalf of the Club.
 3. The reasonable costs of Directors attending Clubs NSW general meetings and meetings of other associations of which the Club is a member.
 4. The reasonable costs of Directors attending seminars, trade displays, other Clubs and similar events as may be determined from time to time.
 5. The reasonable costs of entertaining guests of the Club in the Club.
 6. The reasonable costs of official club functions for the Board and their partners.

It is requested that members who wish to raise queries or seek information at the Annual General Meeting about any matters appearing in the Annual Report, give notice in writing of their queries or requests with the Secretary/ Manager by 5.00pm Monday 15th April 2018. This will enable properly researched replies to be prepared for the benefit of all members.

D P Healey
Secretary/ Manager

PRESIDENTS REPORT 2018

To hold the Office of President of the Howlong Golf Resort at any time in its history is both an honour and a rewarding experience. To be President on the occasion of the Club's 90th anniversary gives one an overwhelming feeling of humility, engendered by the knowledge and history of previous Boards who, since its foundation, have led The Howlong Golf Resort from its humble beginnings through many stormy times and many historic attainments, all for the benefit of its members.

The history of the Club has reflected the untiring efforts and single-mindedness of purpose of its Executive Members and particularly upon every President and Secretary, to whom has fallen the bulk of the task of giving effect to the policies endorsed by Members.

The 2018 year has seen us produce a profit of \$84,324 which was \$78,989 above our budget prediction. This is an excellent result given the exceptional increase in electricity costs. Our trading throughout the year has been underpinned by very strong growth of all sections of the Club, apart from the Bistro. Action is forthcoming to rectify the decline in patronage and revenue from the Bistro.

The satisfactory results are, of course, due to the efforts of the General Manager, Chris Rebbechi, who has again led a dedicated staff which is evidenced by the efficiency and service levels received by members.

2018 has, unfortunately, seen some major changes in staff. The year commenced with the resignation of Kerry Young, a Senior Duty Manager, who moved to a more senior role at the Corowa RSL Club.

Megan O'Collins and Penny Graham made the decision to finish their Contract.

The resignation of Chris Rebbechi, our General Manager, came as a major surprise to all. Chris was employed in the position of General Manager in 2009 and his energy, drive and ability to think "outside the square" is evidenced by the many improvements to our Club, which include the carpark solar panels, the completion of the luxury two-bedroom apartments, the continuing renovations to the Resort, the Club and surrounds. Chris is a competent Administrator, and Corowa RSL's gain is our loss.

On behalf of the Board and the Members of the Club, I wish Chris every success in his new position and hope that he, Cindy and his family visit us from time to time.

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I, and the Board, reluctantly accepted the resignation of our Vice President, Jeff Brundell, during the year. Jeff has been a Member of the Board since 2009, has held the position of Bowl's Manager and Vice President. Jeff dedication to the tasks, his forward thinking and commitment to his position on the Board is acknowledged.

I thank you on behalf of the Board for your support over the last nine years.

As most Members are aware, the Board appointed Dee Healey as General Manager in October. Dee comes to us from the Keysborough Golf Club after 8 years of service. Dee is originally an Albury boy, and has over 20 years of hospitality management experience ranging from 5 star leading Hotels of the World to gaming venues with in excess of 200 machines.

The Howlong Golf Resort is blessed with a strong and active volunteer base and on behalf of the Board and Management I would like to thank all of the members who volunteer and help make this Club what it is. A special thank you to the bowlers, led by Wally Bourne who have taken on the mantel of maintaining the bowling greens. A big thank you also to the MyGolf team who help foster our next generation of golfers and bowlers.

I would also like to acknowledge and thank the staff of the Howlong Golf Resort, Paul Irvine and his team who present our fantastic course in great condition, Tim and the Pro Shop Staff, Pete, Rayleen and the Resort team who do an amazing job, Jan for keeping the grounds, Michelle and the administration team plus all of the hard working hospitality team led by Matt Ramsey. We are truly a very lucky Club to have such a dedicated team of staff.

Vale

Keith Allison	Rod Andrea	Bruce Barnes	Robert Bassmann	
Sandra Butcher	Joan Byrne	Rhonda Challis	Duncan Chappell	
Raymond Clark	Daniel Coulston	Brian Cottom	Douglas Dalli	
Wayne Daly	Jill Downie	Les Harris	Geoffrey Jervois	
Edward Kay	Lorraine Kerr	Gary Mason	Robert Metcalf	
Joan Opitz	John Taylor	Ron Thornton	Michael Ursu	
Helen Veneruzzo	James Victory	Bev Wilkie	Kevin Williams	Jan Yewers

It has been a very busy year administratively for the Howlong Golf Resort and to that end I would like to thank all Board Members past and present for their contribution over the past 12 months.

The Board has met on 12 occasions and I am satisfied that it has met all Corporate Governance requirements.

I thank all members for their support over the years and I am sure that this great club will continue to prosper.

Graham Gould
President

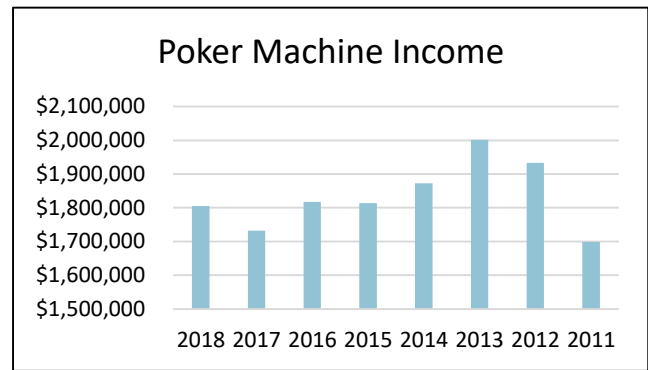
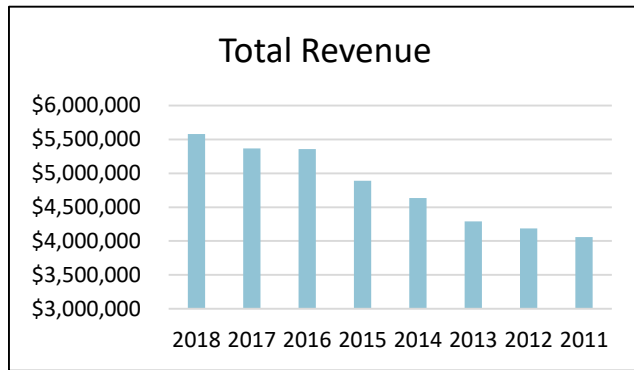
GENERAL MANAGERS REPORT 2018

Being my first General Managers Report for the Howlong Golf Resort it gives me great pleasure to present a trading surplus for the year of \$84,324, which is considerably up on budget and last financial year's modest profit of \$5,783. The result was primarily delivered on the back of an uplift in gaming income of \$72,570 which is against the industry trend and a decrease in advertising and promotions of \$100,000. The Club did take on an interim role of catering for The Bridges Café & Restaurant which resulted in a loss of (\$52,474), making the end of financial year result even more pleasing.

The Club's ability to grow revenue is its biggest challenge, noting the majority of the uplift in revenue for the financial year was attributed to the interim catering income of \$170,794. As noted, it was pleasing to see a growth in gaming revenue year on year, however, when comparing it to previous years it demonstrated the industry's challenge to grow gaming income.

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The Resort accommodation continued to be a strong profit centre for the Howlong Golf Resort Club, growing revenue by 9% or \$90,410, which is a fantastic achievement. Much of the success in this entity can be attributed to the continual investment in the room upgrades and the great management team of Peter and Raelene Turton. The resort is a real barometer on the success of the entire Club, driving revenue into all areas of our business.

The Net Profit for the Resort finished at \$358,244 against the previous years \$302,522 which represented an uplift of 16%, due largely to the increase in revenue and good control of expenses.

Howlong Golf Resort still continues to house the largest golf membership base in the country, however there has been an inability to grow this market share over the past 5 years. There was a downturn of 161 golfing members, or 6%, with the majority share of this coming from remote members. A campaign actively targeting this market segment will be developed in the new financial year.

Subscriptions, Entrance & Affiliation Fees were down \$74,865 on the previous financial year with \$22,644 of this being attributed to a change in accounting of this income and placing it in Social Membership Income.

The Golf Shop had a strong financial year, finishing up with a surplus of \$34,951 in revenue, primarily due to the uplift in competition fees of \$19,751 which has been from a concerted effort from the Director of Golf and his team. Cart Hire was also up \$14,000 which has underpinned the business case to increase the cart fleet to 20 in 2019. The Golf Shop finished with a Net Profit of \$264,795 which eclipsed the previous Financial Year by \$8,419 which was a fantastic result and credit to Tim Cameron and his team.

The Bar also traded very well for the year and it is great to have such a vibrant and enthusiastic team in the Clubhouse! Revenue in the bar increase by \$10,226 whilst strong controls on expenses and cost of goods meant the entity made a net profit exceeding last year by \$25,853.

Unfortunately, as previously noted, the interim period of operating the The Bridges Café & Restaurant was a challenge for the Club and whilst it generated \$170,000 in revenue, there was an inability to control gross profit margins or expenses which resulted in The Bridges producing a loss of (\$52,474).

The Howlong Golf Resort course continues to be the envy of its peers. A huge thank you goes to Paul Irvine and his team for maintaining our playing surfaces in great condition. With over 43,000 rounds of golf and a small team consisting of only two qualified greenkeepers maintaining our course, the members should have comfort in the return on investment we get from the course maintenance team.

A reduction in expenses was a major focus for 2018, which generated savings in excess of \$100,000. Whilst at face value this could be viewed as a success, the majority of the savings were generated via reductions in advertising and promotions, bands, entertainment and raffle expenses. The Board has recognised that savings in these key member service areas is unsustainable and in 2019 a heightened focus has been placed on all member services.

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We thank our Bowls Manager, Wally Bourne, and his band of volunteers, who took over the bulk of the responsibility of maintaining the bowling greens for the year. This was a huge undertaking and all of the bowls volunteers are to be commended for their hard work.

The Howlong Golf Resort experienced a fundamental change in 2018, with the departure of General Manager Chris Rebbechi after 10 years at the helm. It can be a difficult transition for a Club when losing such a significant amount of intellectual property, and I give credit to Chris Bale and the team for maintaining stability whilst I gained a handle on the business.

The Croquet Club organised for the upgrade to their courts, with \$26,000 budgeted to improve their facility and increase the number of courts from 2 to 3. It is important to note that the full amount of the budget has been raised by grants, sponsorship and fundraising which is a credit to the Croquet community.

A huge thank you to our administration team, led by our Office Manager, Michelle Reuss. The Club is very fortunate to have such a stable and high functioning administration team and I can honestly say that I have not worked with a stronger team.

Our Sponsors have continued their partnership with the club during 2019 and have provided financial support that is so important to a community Club such as ours. It is tremendous to have the ongoing support of the following sponsors and to see their contributions benefit the Club and our Community: -

AAFCO Hygiene	Baz The Carpet Cleaner
Billabong Mobile Cat Detailing	Border Conveyor Belt Services
Campbells Wines	Corowa Furnishing & Floors
Custom Air	DBK Financial Services
Enzed Albury	Ezgo Carts
Francis Transport	Harvey Norman Furniture
Homestead Blinds	Howlong Butchers
Howlong IGA	Howlong Newsagency
Hume Bank	Hume Retirement Village
IGT	Jardine Lloyd Thompson
Johnsons MME	Lion Nathan
McRae Motors	MTA Travel
Quantum Printing	Ray White Howlong
Schweppes	Sign-A-Rama Albury
Skinner & Associates	The Good Guys Albury
Toro	Viatek
VK Logic	WAW Credit Union

The club has a history of strong operating cash flow which is sufficient to cover operating expenses; however, the challenge for Howlong Golf Resort is building sufficient cash reserves from operating cash flow to fund future capital requirements required to ensure the club maintains its patronage.

The Howlong Golf Resort is budgeting a Net Operating Profit of \$210,002 in 2019 and has a Capital Expenditure Budget of \$612,250.

As the new General Manager, I look forward to the exciting new challenge of working with the Board in 2019 to deliver long term sustainability for the Howlong Golf Resort and I look forward to your continued support in the coming year.

Dee Healey
General Manager

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CAPTAIN'S REPORT 2018

As Captain of the Howlong Golf Resort I would like to thank the members of the Men's, Women's and Joint Golf Committees for their continued support throughout 2018.

To Tim Cameron and his staff, a big thank-you for your organisation of all club events and tournaments and presentation of the Pro Shop.

Competition and social rounds continue to increase which is a healthy sign for the club considering a large number of clubs are struggling for numbers.

Thanks to Graham Gould for his commitment as President during a year when there were several changes to the personnel on his Committee. Congratulations to Dee Healey on his appointment as our General Manager. At this early stage the feedback I have received is all positive and I am sure this will continue.

To all golfing members of the club I hope you enjoyed your time both on and off the course at The Howlong Golf Resort and this continues in 2019.

I would finally like to personally congratulate all club trophy winners for 2018 and look forward to a successful 2019.

Major Trophy Winners were: -

Club Champion	James Walker
B Grade	Trevor Pattinson
C Grade	Des Nemeth
D Grade	Ron Newman
Senior Champion	Allen Brown
Super Senior Champion	Trevor Pattinson
Junior Champion	James Walker
Silver Colts Champion	Russell Mathews
2BBB Match Play Champions	John Arthur and Robert Reid
27 Hole Winner	Nathan Boehm
Men's Foursomes Champions	Mathew Porter and Nathan Schneider
Mixed Foursomes Champions	Andrew Senkic and Leanne Carmody

Rob Forrest

Captain

WOMEN'S GOLF REPORT 2018

2018 has seen another successful year for Women's golf at Howlong and I am happy to provide my first report in the role of Chairman of Women's golf.

We have enjoyed another successful year with sound competition numbers each week, and our major tournaments have been well supported.

Open Day 4BBB, on the 28 March 2018 saw 128 ladies competing and the winners were Tracy Quinlivan and Fran Anderson. Our Annual 27-hole Tournament was held on 29 August 2018 with 112 entries and the winner was Judy Langford of Wodonga. The Annual Charity Day Pinehurst on 14 November 2018 had a field in excess of 90 players and was won by Heather Sarau and Carol Richardson. The day was again a great success with proceeds used in the provision of 46 women's personal hygiene bags for distribution by various outlets who care for women in crisis.

Our Presentation and Christmas party was held with 68 ladies attending, which is a great result and everyone who attended enjoyed the day.

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Our Major winners for the year were: -

Club Champion	Sue Eisenhauer
B Grade Champion	Julie Cox
C Grade Champion	Valerie Cross
D Grade Champion	Maureen Harris
Single Matchplay	Di Tyrell-Miller
Fourball Matchplay	Anne Weiss and Mary Dixon
Medal of Medals	Eve Byatt
Goodwill Plate	Mary Dixon
Golf NSW Medal Div.1	Sue Eisenhauer
Golf NSW Medal Div.2	Julie Cox
Golf NSW Medal Div.3	Mary Dixon
Summer Medal	Janet Rogers

In 2018 Howlong ladies continued to travel near and far to compete in championships and tournaments and have had many successes in both individual and team events.

There have been too many winners to mention and I would run the risk of missing someone, so well done ladies, and thank you for representing our club.

A big thank-you to Director of Golf Tim and his staff of James, Cheryl and Sandra, your patience and help over the year has been very appreciated.

Thank you to our Course Superintendent Paul Irvine and his staff for continuing to present the course the way you do. Our course is in outstanding condition and I believe the best in the area.

Thank you to the previous General Manager Chris Rebbechi, Chris Bale, Michelle, Jamee, Jo and all club staff for your help and assistance over the year.

A big thank you in general to all members for your support and friendship this year, especially those who have experienced a tough year, through personal loss and ill health. Please know you are all in our thoughts and will continue to be.

Personally, my thanks go to the women's golf committee for your hard work, giving up your time and support during 2018, which has been greatly appreciated.

In closing on behalf of all women golfers, I would like to extend a belated welcome to our new General Manager Dee Healey. We look forward to working with you and everyone involved to ensure that women's golf in Howlong continues to be successful and to flourish in the years ahead.

Helen Foster

Chairman Howlong Women's Golf

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MEN'S BOWLS REPORT 2018

Although not winning a pennant flag this year our pennant sides performed well.

Grade 6 tried hard all year against strong opposition. Grade 5 made it to the semi-finals. Grade 3 was narrowly beaten in the grand final by North Albury.

Of our two sides playing in the Odewahn Shield our B side missed playing in the finals by 2.5 points. Our A side went onto win the Odewahn Shield beating Oaklands in the grand final.

Our Invitation Classic in February was a great success fully booked with 4 teams missing out. Thanks to the many helpers we had in assisting in the running of the event. Thanks to the staff in making this event as popular as it is.

Our Easter Tournament had 200 players - an increase of 43 players. The tournament and our greens received a great report from local and visiting bowlers.

Our bowlers to be selected in the Representative Sides were: -

Jason Hetherton - ADBA Side President's Cup

Paul Baench, Wally Bourne, John Dawson and Phil Slater - ADBA Sides

John Dawson - Zone 8 vs Z 4 and Zone 8 Senior Inter Zone Side

Thanks to the volunteers for the commitment, time and effort they have put in over the last twelve months in ensuring our bowling greens are maintained and ready for the upcoming pennant season.

Looking forward to a successful year.

Wally Bourne
Bowls Manager

WOMEN'S BOWLS REPORT 2018

At present, our Membership is twenty-four, with eight members being non-players. A few of the other sixteen players regularly play social bowls on Wednesdays however, to ensure there is a sufficient number playing, these players rely entirely on our men bowlers joining them, and we thank our men for their wonderful support.

Our Pennant side played in Grade 3 in 2018, however was unsuccessful. We had fewer players available to play pennant and also had to contend with member illness during the season; however, our ladies did their very best while having to play against a couple of very strong sides, one with a Final Ladder Score of 38 out of a possible 40!

Congratulations to the Club Championship Winners and Runners-Up in 2018, who were: -

Singles Champion:	Margaret Bourne	Runner-Up:	Merle Welsh
Pairs Champions:	Lorna Lean	Runners-Up:	Diane Wasley
	Margaret O'Donnell (s)		Margaret Bourne (s)
Consistency Winner:	Margaret Bourne	Runner-Up:	Dianne Fletcher

Mixed Pairs, Minor Singles and Singles Sets competitions were not played.

The Club's Annual Tournament was held on 18th October, 2018, and was a success. Twenty entries were received from eight clubs, and it was catered for by the Bridges Restaurant. The \$113 'Spider' proceeds were gratefully received by the "NSW Women's Bowl for Others Club".

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Our Club could not run without the assistance of many people, and I would like to thank the Howlong Golf Resort Board Members and Staff, our Howlong Men Bowlers, and particularly Bowls Manager Wally Bourne, who has been ensuring the greens are as perfect as possible, for the support given to the Women's Bowls Committee and club members throughout the year. It was much appreciated by the ladies.

I also wish to thank those members who have participated in club events, played pennant or helped on our special days. Also, "thank you", to those who sold raffle tickets, who helped with the morning teas and who assisted with catering for the Odewahn Shield, the A & D Pennants and Veterans' Day and the Roy's Boys' Day. Their efforts were greatly appreciated.

Finally, I would like to thank Margaret Crichton, our Secretary/Treasurer/Communications Officer for the work she did on behalf of the Club during 2018, and Women's Bowls Committee Members Margaret Bourne, Margaret O'Donnell, Jenny Bourne, Lorna Lean and Diane Wasley, for the work they did as members of the Committee. Their help was greatly appreciated.

Dianne Fletcher

Chairman Women's Bowls Committee

HOWLONG GOLF RESORT CROQUET

The Croquet section of the Howlong Golf Resort has had an interrupted season this year. An extremely cold winter deterred some players from getting onto the courts to play and then the courts were closed for five months while they underwent renovation. We did have some hardy players who braved the cold to play and to learn another form of the game.

During the closure, those of our players who were keen, travelled to other courts in the area. Our thanks go to the clubs for welcoming us. Our players have been patient and have remained loyal and we still have 27 financial players. While the courts were closed we applied to hold two workshops at the Golf Resort. Players from several clubs in our region attended and were impressed by the professional way we hosted this and the lunch we provided. Because of this we have had a request to hold another workshop in late February.

We have started play again on our courts which are still a work in progress. Our hope for the future is to have courts of a quality to host tournaments and pennant. This would attract people from other areas to come to our town and club. We are planning 2 interclub social days in the coming months and hope to have many social play days for our members. We will also have 'come and try' days to entice new players to join.

Our member Rod Bensley has decided to advance his croquet by attending tournaments away from our region. His 1st at Rich River earned him a second place in his section, then he went to Shepparton where he came 1st in his section. More of our members will be extending their play by attending tournaments and social days.

I would personally like to thank my committee without whom I would have been lost. A special thank you to Marion Billing for her tireless work. You are greatly appreciated. Thank you to all the members for your patients and loyalty. Thank you to Peter Martin and Kim Gray who as Board representatives for Croquet have assisted and mentored me in my role of chairman.

To Paul and his staff thank you for the work you have done on our courts and your continuing mowing and marking of the courts.

Finally, I would like to thank Dee Healey and his staff for their ready and willing help whenever there is a question or problem. I hope that we can continue to work together to advance the Golf Resort and Croquet.

Susanne Nielsen

Chairman Croquet

Financial Statements

For the year ended 30 November 2018

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Directors' Report

For the year ended 30 November 2018

Your directors present the financial statements of the Howlong Country Golf Club Limited (the Company) for the year ended 30 November 2018.

Directors

The names of the directors in office at any time during or since the end of the financial year are:

G Gould	R Newman	J Brundell (Resigned 29/10/2018)
S van de Ven	P Martin	M Nicholas (Resigned 23/04/2018)
D Prentice	D Shanahan	K Lowe (Resigned 29/10/2018)
R Wright (appointed 28/05/2018)	K Gray (appointed 29/10/2018)	R Matthews (appointed 29/10/2018)

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

Company secretary

The Company's secretary was Mr Chris Rebbechi until August 2018.

Mr Chris Bale acted as Company Secretary between August 2018 to November 2018.

Mr Dee Healey was appointed as the Company's secretary from 14 November 2018.

Principal activities

The principal activities of the Company during the year were promotion and conduct of golf, bowls and a resort for the purpose of promoting these sports and club amenities.

The Clubs short term objectives are to enhance the club's financial viability by increasing the level of membership, growing sales revenue and maintaining tight control over costs whilst continuing to maintain and enhance the club's facilities and improving the experience for members and guests.

In the long term, the Clubs objectives include replacement of key strategic assets and securing long term financial and operational viability through sound strategic improvements to the Clubs operations.

To achieve these objectives, the company has adopted the following strategies:

- To meet our strategic vision of being the "Number one Destination for Recreation on the Murray".
- Attract new golfers, bowlers, croquet players and social members and retain existing members by providing the best possible facilities and services that represents quality and value.
- To optimise return on assets for the benefit of our members.
- Encouraging and promoting the participation in Golf, Bowls and Community activities.

Directors' Report

For the year ended 30 November 2018

Meetings of directors

The number of meetings of the Company's directors held during the year ended 30 November 2017, and the numbers of meetings attended by each director were:

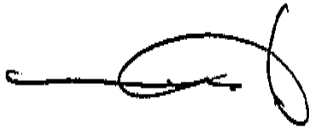
	No. of Meetings Attended	No. of Meetings Held*
G Gould	10	11
S van de Ven	9	11
J Brundell	8	8
M Nicholas	3	3
D Prentice	6	11
K Lowe	10	10
R Newman	9	11
D Shanahan	7	11
P Martin	10	11
R Wright	7	7
K Gray	1	1
R Matthews	-	1

** reflects the number of meetings held during the time the director held office during the year.*

Auditor's independence

The lead auditor's independence declaration for the year ended 30 November 2018 has been received and can be found on page 4 of the financial report.

Signed in accordance with a resolution of the directors.



Director
Graham Gould



Director
Sue van de Ven

Howlong
28 February 2019

Howlong Country Golf Club Limited
Directors' Report
For the year ended 30 November 2018

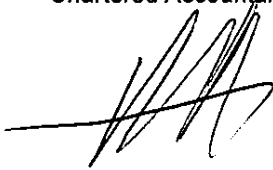
Auditors' Independence Declaration

As lead auditor for the audit of Howlong Country Golf Club Ltd for the year ended 30 November 2018, I declare that, to the best of my knowledge and belief, there have been:

- a.) No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- b.) No contraventions of any applicable code of professional conduct in relation to the audit.



Johnsons MME
Chartered Accountants



Ryan Schischka
Partner

Albury

28 February 2019

Howlong Country Golf Club Limited

Directors' Declaration

For the year ended 30 November 2018

The directors declare that the financial statements and notes set out on pages 6 to 18:

- a) comply with Accounting Standards – Reduced Disclosure Requirements, the *Corporations Regulations 2001* and other mandatory professional reporting requirements; and
- b) give a true and fair view of the Company's financial position as at 30 November 2018 and of its performance, as represented by the results of its operations and its cash flows, for the financial year ended on that date.

In the director's opinion:

- a) the financial statements and notes are in accordance with the *Corporations Act 2001*; and
- b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors.



Director
Graham Gould



Director
Sue van de Ven

Howlong
28 February 2019

Statement of Profit and Loss and Other Comprehensive Income

For the year ended 30 November 2018

	Note	2018 \$	2017 \$
Revenue	2	5,579,099	5,367,786
Cost of goods sold	3	615,828	533,816
Employee related expense		2,096,236	1,929,076
Depreciation	3	594,375	620,251
Repairs and maintenance expense		326,812	342,590
Advertising and promotion expense		166,021	276,318
Members expense		143,952	164,918
Poker machines taxes & monitoring fees		275,589	260,699
Electricity and gas expense		187,005	149,170
Golf affiliation fees		176,771	166,441
Golf Trophy and tournament costs		154,250	147,756
Finance costs		36,849	69,180
Other expenses		721,087	701,787
Profit before income tax		<u>84,324</u>	<u>5,784</u>
Income tax expense	1(b)	<u>-</u>	<u>-</u>
Net Profit for the year		84,324	5,784
Other Comprehensive Income		<u>-</u>	<u>-</u>
Total Comprehensive Result for the year		<u><u>84,324</u></u>	<u><u>5,784</u></u>

The above statement of profit and loss and other comprehensive income comprehensive income should be read in conjunction with the accompanying notes.

Howlong Country Golf Club Limited
Statement of Financial Position

As at 30 November 2018

	Note	2018 \$	2017 \$
ASSETS			
Current Assets			
Cash and cash equivalents	4	231,903	260,448
Trade and other receivables	5	47,401	35,557
Inventories	6	208,416	189,683
Other	7	143,749	145,860
Total Current Assets		<u>631,469</u>	<u>631,548</u>
Non-Current Assets			
Property, plant and equipment	8	4,946,634	5,131,838
Intangible assets	9	96,369	96,369
Total Non-Current Assets		<u>5,043,003</u>	<u>5,228,207</u>
Total Assets		<u>5,674,472</u>	<u>5,859,755</u>
LIABILITIES			
Current Liabilities			
Trade and other payables	10	599,155	698,457
Borrowings	11	207,214	345,927
Employee provisions	12	122,762	177,559
Other	13	282,650	259,091
Total Current Liabilities		<u>1,211,781</u>	<u>1,481,034</u>
Non-current liabilities			
Borrowings	14	235,665	263,935
Employee provisions	15	27,916	-
Total Non-Current Liabilities		<u>263,581</u>	<u>263,935</u>
Total Liabilities		<u>1,475,362</u>	<u>1,744,969</u>
Net Assets		<u>4,199,110</u>	<u>4,114,786</u>
EQUITY			
Retained profits		<u>4,199,110</u>	<u>4,114,786</u>
Total Equity		<u>4,199,110</u>	<u>4,114,786</u>

The above statement of financial position should be read in conjunction with the accompanying notes.

Howlong Country Golf Club Limited

Statement of Changes in Equity

For the year ended 30 November 2018

	Note	2018 \$	2017 \$
Retained profits at the beginning of the financial year		4,114,786	4,599,752
Prior period adjustment	1(q)	-	(490,750)
Restated retained profits at the beginning of the financial year		<u>4,114,786</u>	<u>4,109,002</u>
Net profit for the year		84,324	5,784
Retained profits at the end of the financial year		<u><u>4,199,110</u></u>	<u><u>4,114,786</u></u>

The above statement of changes in equity should be read in conjunction with the accompanying notes.

Statement of Cash Flows

For the year ended 30 November 2018

	Note	2018 \$	2017 \$
Cash Flows from Operating Activities			
Receipts from members & customers		5,598,956	5,446,560
Payments to suppliers and employees		(5,027,612)	(4,584,844)
		<u>571,344</u>	<u>861,716</u>
Interest paid		(36,849)	(69,180)
Interest received		888	845
Net cash inflow/(outflow) from operating activities		<u>535,383</u>	<u>793,381</u>
Cash Flows from Investing Activities			
Payments for property, plant and equipment		(451,495)	(454,533)
Proceeds from the sale of property, plant and equipment		54,551	22,681
Net cash inflow/(outflow) from investing activities		<u>(396,944)</u>	<u>(431,852)</u>
Cash flows from Financing Activities			
Proceeds from borrowings		180,623	161,669
Repayment of borrowings		(347,607)	(468,664)
Net cash inflow/(outflow) from financing activities		<u>(166,984)</u>	<u>(306,995)</u>
Net Increase/(Decrease) in Cash Held		(28,545)	54,534
Cash at the beginning of the financial year		260,448	205,914
Cash at the End of the Financial Year	4	<u>231,903</u>	<u>260,448</u>

The above statement of cash flows should be read in conjunction with the accompanying notes.

Notes to and forming part of the financial statements

For the year ended 30 November 2018

Note 1. Summary of significant accounting policies

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements of the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001*. The company is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

Basis of preparation

The principal accounting policies adopted in the presentation of the financial statements are set out below. These policies have been consistently applied to both years presented, unless otherwise stated.

Under Australian Accounting Standards, there are requirements that apply specifically to not-for-profit entities that are not consistent with International Reporting Standards (IFRS) requirements. The company has analysed its purpose, objectives and operating philosophy and determined that it does not have profit generation as a prime objective. Consequently, where appropriate the Company has elected to apply options and exemptions within the accounting standards which are applicable to not-for-profit entities.

Comparative information has been reclassified where appropriate to enhance comparability.

(a) Revenue

All revenue is stated net of the amount of goods and services tax (GST).

(i) *Sale of goods and services*

Revenue from the sale of goods is recognised upon delivery of goods to customers.

Revenue from the rendering of a service is recognised upon delivery of the service to customers.

(ii) *Subscription revenue*

Subscriptions revenue is brought to account on a progressive basis over the period in which members are able to enjoy the use of the Company's facilities. Any subscriptions received in advance are brought to account as a liability (refer note 13).

(iii) *Interest*

Interest revenue is recognised on an accrual basis taking into account applicable interest rates.

(b) Income Tax

The Company has received advice from the Australian Taxation Office that it is exempt from income tax and will remain so whilst its activities remain the same as at present and the income tax legislation does not change in relation to the exemption provisions.

(c) Borrowing Costs

Borrowing costs are recognised as expenses in the period in which they are incurred.

(d) Maintenance & Repairs

Maintenance, repair costs and minor renewals are charged as expenses as incurred.

Notes to and forming part of the financial statements

For the year ended 30 November 2018

Note 1. Summary of significant accounting policies (continued)

(e) Cash and Cash Equivalents

Cash and cash equivalents includes cash on hand and other short term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash which are subject to an insignificant risk of changes in value.

(f) Trade and Other Receivables

All trade receivables are carried at their nominal amount. Collectability of debtors is reviewed on an ongoing basis. A provision for expected credit losses is raised based on the estimated lifetime expected credit loss for all receivable balances.

(g) Inventories

Inventory is stated at the lower of cost and net realisable value.

(h) Property, Plant & Equipment

All property, plant and equipment is stated at cost less depreciation and impairment losses. Cost is measured as the fair value of the assets given up, liabilities undertaken at the date of acquisition plus incidental costs directly attributable to the acquisition.

The purchase method of accounting is used for all acquisitions of assets.

All depreciation is calculated using straight line or diminishing value methods, depending on when the financial benefits of an asset will be derived, to write off the net cost of each item of property, plant and equipment (excluding freehold land) over its expected useful life to the Company. The expected useful lives are as follows:

Buildings	10-50 years
Plant and equipment	4-10 years

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These are included in the statement of comprehensive income.

(i) Intangible Assets

Goodwill

Goodwill is initially recorded at the amount at which the purchase price for a business exceeds the fair value attributed to its net assets at the date of acquisition. Goodwill is tested annually for impairment and carried at cost less any accumulated impairment losses.

(j) Impairment of Assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired.

Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value, less cost to sell and value in use.

(k) Trade and Other Payables

These amounts represent liabilities for goods and services provided to the Company prior to the end of the financial year and which are unpaid. These amounts are unsecured and usually paid within 30 days of recognition.

Notes to and forming part of the financial statements

For the year ended 30 November 2018

Note 1. Summary of significant accounting policies (continued)

(l) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of expense. Receivables and payables in the statement of financial position are shown inclusive of GST. Cash flows are presented in the statement of cash flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operation cash flows.

(m) Employee Entitlements

(i) Wages and salaries

Liabilities for wages and salaries are recognised and measured as the amount unpaid at the reporting date at current wage rates in respect of employees' service up to that date.

(ii) Annual leave

Liabilities for annual leave are recognised and are measured as the amount unpaid at the reporting date at pay rates expected to apply when the obligation is settled in respect of employees' services up to that date, including on-costs. All annual leave balances are classified as a current liability.

(iii) Long service leave

Long service leave entitlements payable are assessed at balance date having regard to expected employee remuneration rates on settlement, employment related on-costs and other factors including accumulated years of employment, on settlement, and experience of employee departure per year of service. All long service leave which the Company does not have an unconditional right to defer settlement of the liability for at least twelve months after reporting date is disclosed as a current liability and is measured at nominal value based on the amount expected to be paid when settled. Long service leave expected to be paid later than one year has been measured at the present value of the estimated future cash outflows to be made for these accrued entitlements. Commonwealth bond rates are used for discounting future cash outflows.

(n) Borrowings

Borrowings are carried at their principal amounts, which is not materially different to the present value of future cash flows associated with servicing the debt. Any interest payable on borrowings is accrued over the period it becomes due and is recorded as part of other creditors.

(o) Statutory Status

The Company is incorporated as a Company limited by guarantee. In accordance with the Memorandum of Association of the Company, every member of the Company undertakes to contribute an amount limited to \$20 per member in the event of winding up the Company during the time he or she is a member or within one year thereafter.

(p) Critical Accounting Estimates

The directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data obtained both internally and externally.

Notes to and forming part of the financial statements

For the year ended 30 November 2018

Note 1. Summary of significant accounting policies (continued)

(p) Critical Accounting Estimates (continued)

Key Estimates

The company assesses impairment at each reporting date by evaluating conditions specific to the company that may lead to impairment. Where evidence of impairment exists, the recoverable amount of the asset is determined. The value-in-use calculations performed in assessing recoverable amounts incorporate a number of estimates. No impairment has been recognised in respect of goodwill relating to the resort for the year ended 30 November 2018.

(q) Prior Period Adjustment

During the 2018 reporting year, management undertook a review of the fixed asset register and identified a number of assets which no longer exist. Based on the assumption that these assets did not exist in the 2017 and 2016 prior periods management have made an adjustment to the prior period balances to remove the value of these assets. This adjustment has been entered against the 2017 opening equity balance. The impact of this adjustment is as follows:

	2017	Adjustment	Restated 2017
	\$	\$	\$
Assets			
Freehold land	48,746	10,001	58,747
Buildings	3,419,366	(77,696)	3,341,670
Plant and equipment	2,154,476	(423,055)	1,731,421
Property, Plant and Equipment	5,622,588	(490,750)	5,131,838
Equity			
Retained earnings	4,605,536	(490,750)	4,114,786

There was no impact calculated in respect to 2017 comparative depreciation as it was impracticable to calculate the depreciation specifically attributable the related assets in 2017.

(r) New Accounting Standards and interpretations

A number of Australian Accounting Standards have been issued or amended since the last reporting date and are applicable to the entity but are not yet effective. The Board has assessed the impact of these amendments and they are immaterial to the entity. They have not been adopted in the preparation of the Financial Statements at balance date.

Notes to and forming part of the financial statements

For the year ended 30 November 2018

Note 2. Revenue

	2018	2017
Revenue from operating activities	\$	\$
Poker Machines	1,805,126	1,732,556
Bar	1,080,610	1,067,412
Bistro	170,794	-
Resort	955,290	864,880
Members subscriptions, entrance and affiliation fees	744,226	791,045
Competitions and green fees – golf & bowls	526,742	493,562
Raffle proceeds	82,452	94,576
Bingo	11,665	11,815
TAB Proceeds	9,718	10,170
Commission	74,380	85,477
	<u>5,461,003</u>	<u>5,151,493</u>
Revenue from outside the operating activities		
Interest	888	845
Insurance Received	-	33,848
Loan forgiveness – Solar System	-	62,533
Sundry	54,200	25,216
Sponsorship and donations	46,452	84,700
Conferences and Functions	4,329	5,321
Profit from Sale of Assets	12,227	3,830
	<u>118,096</u>	<u>216,293</u>
	<u>5,579,099</u>	<u>5,367,786</u>

Note 3. Profit

Net gains and expenses

Profit before income tax expense includes the following expenses:

Expenses

Cost of sales of goods	615,828	533,816
Depreciation		
Buildings	275,807	293,562
Plant and equipment	318,568	326,689
	<u>594,375</u>	<u>620,251</u>

Note 4. Current assets – Cash and Cash Equivalents

Bank accounts of associated sporting clubs	58,499	46,951
National Australia Bank Keno account	-	10,919
National Australia Bank general account	104,544	114,635
National Australia Bank TAB account	-	18,959
Cash on hand	68,860	68,984
	<u>231,903</u>	<u>260,448</u>

Notes to and forming part of the financial statements

For the year ended 30 November 2018

Note 5. Current assets – Trade and Other Receivables

	2018	2017
	\$	\$
Trade debtors	-	2,203
Sundry debtors	4,267	7,666
Accrued income	8,097	11,909
Barter Card Receivable	35,037	13,779
	<u>47,401</u>	<u>35,557</u>

All debtors are considered collectible.

Note 6. Current assets – Inventories

Bar stocks	48,713	50,287
Golf course, bowling green supplies and sundries	68,916	63,502
Resort	4,297	3,480
Pro Shop	86,490	72,414
	<u>208,416</u>	<u>189,683</u>

Note 7. Current assets – Other

Prepayments	138,134	139,041
Deposits	5,615	6,819
	<u>143,749</u>	<u>145,860</u>

Notes to and forming part of the financial statements

For the year ended 30 November 2018

Note 8. Non-current assets – Property, Plant and Equipment

	2018 \$	2017 \$
Land and buildings		
Freehold Land – at cost	58,747	58,747
Club House – at cost	1,302,658	1,244,809
Less: Accumulated depreciation	(698,387)	(655,525)
	<u>604,271</u>	<u>589,284</u>
Golf course and green improvements – at cost	896,140	875,755
Less: Accumulated depreciation	(538,886)	(484,639)
	<u>357,254</u>	<u>391,116</u>
Improvements – at cost	337,699	337,699
Less: Accumulated depreciation	(140,346)	(123,172)
	<u>197,353</u>	<u>214,527</u>
Bowling Complex – at cost	60,860	60,860
Less: Accumulated depreciation	(10,782)	(7,956)
	<u>50,078</u>	<u>52,904</u>
Water Supply – at cost	354,808	354,808
Less: Accumulated depreciation	(216,171)	(194,672)
	<u>138,637</u>	<u>160,136</u>
Irrigation Upgrade – at cost	922,761	920,557
Less: Accumulated depreciation	(304,504)	(258,313)
	<u>618,257</u>	<u>662,244</u>
Resort Building – at cost	1,646,946	1,646,946
Less: Accumulated depreciation	(685,161)	(643,408)
	<u>961,785</u>	<u>1,003,538</u>
Improvements – Resort – at cost	382,552	344,737
Less: Accumulated depreciation	(107,444)	(76,816)
	<u>275,108</u>	<u>267,921</u>
Total Land and Buildings	<u>3,261,490</u>	<u>3,400,417</u>
Plant and equipment		
Plant, Furniture and Equipment – at cost	3,510,706	3,359,697
Less: Accumulated Depreciation	(1,980,261)	(1,819,018)
	<u>1,530,445</u>	<u>1,540,679</u>
Plant and Machinery – Resort – at cost	36,378	42,839
Less: Accumulated depreciation	(13,685)	(9,391)
	<u>22,693</u>	<u>33,448</u>
Furniture, Fixtures and Fittings – Resort – at cost	120,780	120,780
Less: Accumulated depreciation	(36,614)	(21,267)
	<u>84,166</u>	<u>99,513</u>

Notes to and forming part of the financial statements

For the year ended 30 November 2018

Note 8. Non-current assets – Property, Plant and Equipment (continued)

	2018 \$	2017 \$
Motor vehicle – at cost	80,824	80,824
Less: Accumulated depreciation	<u>(44,904)</u>	<u>(37,169)</u>
	35,920	43,655
Software – at cost	23,865	23,865
Less: Accumulated depreciation	<u>(11,945)</u>	<u>(9,739)</u>
	11,920	14,126
Total Plant and Equipment	<u>1,685,144</u>	<u>1,731,421</u>
Total Property, Plant and Equipment	<u>4,946,634</u>	<u>5,131,838</u>

	Freehold Land \$	Buildings \$	Plant and equipment \$	Total \$
WDV 1 December 2017	58,747	3,341,670	1,731,421	5,131,838
Additions	-	150,645	300,850	451,495
Disposals	-	(13,171)	(29,153)	(42,324)
Depreciation	-	(276,401)	(317,974)	(594,375)
WDV 30 November 2018	<u>58,747</u>	<u>3,202,743</u>	<u>1,685,144</u>	<u>4,946,634</u>

Note 9. Non-current assets – Intangible Assets

Goodwill – Resort	96,369	96,369
	<u>96,369</u>	<u>96,369</u>

Note 10. Current liabilities – Trade and Other Payables

Trade creditors	415,243	505,663
Accrued expenses	82,613	86,037
Credit Card & EFTPOS	16,293	14,681
GST/PAYG Payable	85,006	92,076
	<u>599,155</u>	<u>698,457</u>

Note 11. Current liabilities – Borrowings

NAB Market Rate Facility	43,337	160,004
Finance Leases	163,877	185,923
	<u>207,214</u>	<u>345,927</u>

The NAB market rate facility is secured by a registered mortgage over 182-196 Golf Club Drive Howlong.

Finance leases and equipment loans are secured against the relevant asset subject to finance.

Notes to and forming part of the financial statements

For the year ended 30 November 2018

Note 12. Current liabilities – Employee Provisions

	2018	2017
	\$	\$
Employee Entitlements - Annual Leave	65,676	84,818
Employee Entitlements - Long Service Leave	57,086	92,741
	<u>122,762</u>	<u>177,559</u>

Note 13. Current liabilities – Other

Members subscriptions received in advance	177,989	165,044
Resort deposits in advance	4,621	8,636
Affiliation fees in advance	98,633	81,687
Other	1,407	3,724
	<u>282,650</u>	<u>259,091</u>

Note 14. Non-current liabilities – Borrowings

NAB Market Rate Facility	48,323	91,660
Finance Leases	187,342	172,275
	<u>235,665</u>	<u>263,935</u>

Refer to note 11 for details of security on borrowings.

Note 15. Non-current liabilities – Employee Provisions

Employee Entitlements – Long Service Leave	<u>27,916</u>	-
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Note 16. Related party transactions

(a) Key Management Personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the company either directly or indirectly. The key management personnel of the company comprise the directors and executives who are responsible for the financial and operational management of the company.

Compensation paid to key management personnel of the company was as follows:

Short-term employee benefits	264,273	251,487
Post-employment benefits	20,132	23,452
	<u>284,405</u>	<u>274,939</u>

(b) Transactions with related parties

Director G Gould is an employee of the firm Skinner and Associates which provided professional services to the Howlong Country Golf Club Ltd during the year. This engagement was based on normal commercial terms and conditions and the aggregate amount paid was \$4,066 (2017: \$nil).

Director S van De Ven is a director of Enzed Service Centre Albury which provided goods to the Howlong Country Golf Club Ltd during the year. This engagement was based on normal commercial terms and conditions and the aggregate amount paid was \$2,196 (2018: \$859).

Notes to and forming part of the financial statements

For the year ended 30 November 2018

Note 17. Financial Risk Management

The company's financial instruments consist mainly of deposits with banks, accounts receivable and payable, and leases. The totals for each category of financial instruments, measured in accordance with AASB 139 as detailed in the accounting policies to these financial statements, are as follows:

		2018	2017
		\$	\$
(i) Financial Assets			
Cash on hand	4	231,903	260,448
Trade and other receivables	5	47,401	35,557
Total Financial Assets		<u>279,304</u>	<u>296,005</u>
(ii) Financial Liabilities			
Trade and other payables	10	514,149	606,381
Borrowings	11,14	442,879	609,862
Total Financial Liabilities		<u>957,028</u>	<u>1,216,243</u>

Note 18. Commitments

(a) Capital Commitments

Capital expenditure committed for at balance date but not recognised in the financial statements:

- Not later than 1 year	-	<u>14,383</u>
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(b) Finance Lease Commitments

Commitments in relation to finance leases are payable as follows:

- Not later than 1 year	177,914	182,529
- Between 1 year and 5 years	191,298	194,482
Less future finance charges	(17,993)	(18,813)
	<u>351,219</u>	<u>358,198</u>
Represented by:		
Current (note 11)	163,877	185,923
Non-current (note 14)	187,342	172,275
	<u>351,219</u>	<u>358,198</u>

Note 19. Contingent Assets & Liabilities

- a) The Company owns 64 gaming licences, as at 30 November 2018, that were acquired at no cost pre 2 April 2002. These gaming machine licences are a tradable commodity within the NSW Clubs industry. However the value of these gaming machine licences have not been recognised as an intangible asset in the statement of financial position on the basis that their value cannot be reliably measured as an active market does not exist.

Note 20. Events Occurring after Reporting Date

There were no significant events occurring after the reporting date likely to impact the affairs of the Company in future.

Departmental Trading Statements

For the year ended 30 November 2018

Independent auditor's report to the members of Howlong Country Golf Club Limited

Opinion

We have audited the financial statements of Howlong Country Golf Club Limited ('the Company'), which comprises the statement of financial position at 30 November 2018, and the statement of profit and loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, a summary of accounting policies, other explanatory notes and the Directors' declaration.

In our opinion the financial statements of the Company is in accordance with the *Corporations Act 2001*, including:

- a) giving a true and fair view of the Company's financial position as at 30 November 2018 and of its performance for the year ended on that date; and
- b) complying with Australian Accounting Standards – Reduced Disclosure Requirements and the *Corporations Regulations 2001*.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial statements in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Information Other than the Financial Report and Auditor's Report

The directors of the Company are responsible for the other information. The other information comprises the information included in the Company's annual report for the year ended 30 November 2018, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Departmental Trading Statements

For the year ended 30 November 2018

Independent auditor's report to the members (continued)

Directors' Responsibility for the Financial Statements

The directors of the Company are responsible for the preparation of the financial statements that gives a true and fair view in accordance with Australian Accounting Standards – Reduced Disclosure requirements and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial statements that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibility for the Audit of the Financial Statements

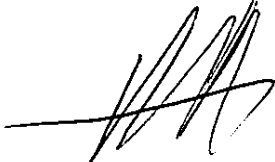
Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: <http://www.auasb.gov.au/Home.aspx>. This description forms part of our auditor's report.

Johnsons MME
Chartered Accountants



Johnsons MME
Chartered Accountants



Ryan Schischka
Partner

Albury
28 February 2019

Departmental Trading Statements

For the year ended 30 November 2018

	2018 \$	2017 \$
Golf & Bowls		
Other Income		
Subscriptions, Entrance & Affiliation Fees	362,731	437,596
Competition & Green Fees	491,930	464,201
Donations & Sponsorships	46,452	84,700
Competition Fees – Bowls	34,812	29,361
Golf Carts	114,183	100,126
Golf Shop	210,764	219,691
	1,260,872	1,335,675
Expenses		
Affiliation Fees	173,816	166,441
Depreciation	202,046	206,348
Freight & Cartage	4,118	1,877
Golf & Bowls Expenses	220,707	188,829
Interest	-	15,645
Payroll Tax	20,018	17,571
Electricity & Gas	6,925	6,111
Repairs & Maintenance - Golf Course & Surrounds	181,913	186,188
Repairs & Maintenance - Bowling Green	1,305	4,895
Salaries & Wages	548,895	532,267
Superannuation Contributions	51,080	50,652
Trophies & Tournament Expenses	154,250	147,756
Uniforms	4,996	4,674
Water	3,816	1,658
Workers Compensation Insurance	9,704	10,194
	1,583,589	1,541,106
Net Profit/(Loss)	(322,717)	(205,431)

These supporting statements are not subject to audit.

Departmental Trading Statements

For the year ended 30 November 2018

	2018 \$	2017 \$
Bar Trading		
Bar Sales	1,080,610	1,067,412
Less: Cost of Goods Sold		
Opening Stock	50,287	39,157
Purchases	476,199	518,536
Freight & Cartage	10,832	698
Closing Stock	(48,713)	(50,287)
	<u>488,605</u>	<u>508,106</u>
Gross Profit/(Loss) From Trading	<u>592,005</u>	<u>559,308</u>
	<u>54.8%</u>	<u>52.4%</u>
Expenses		
Bar Expenses	15,386	16,927
Complimentary Drinks	7,704	11,006
Depreciation	9,860	7,672
Payroll Tax	7,829	6,981
Repairs & Maintenance	11,887	9,810
Salaries & Wages	185,806	193,616
Superannuation Contributions	17,598	16,657
Workers Compensation Insurance	4,509	4,727
	<u>260,579</u>	<u>267,396</u>
Net Profit/(Loss)	<u>331,426</u>	<u>291,912</u>
	<u>30.7%</u>	<u>27.3%</u>

Departmental Trading Statements

For the year ended 30 November 2018

Poker Machine Trading	2018 \$	2017 \$
Poker Machine Takings	1,805,126	1,732,556
Expenses		
Coach Subsidies	33,797	57,110
Depreciation	146,770	162,054
General Expenses	5,446	5,282
Payroll Tax	11,601	10,473
Poker Machine Lease Interest	299	975
Poker Machine Licence & Taxes	240,845	225,905
Poker Machine Monitoring Fees	34,744	34,794
Poker Machine Promotions	86,669	139,784
Repairs & Maintenance	38,412	38,102
Salaries & Wages	265,152	269,064
Superannuation Contributions	25,101	26,126
Workers Compensation Insurance	6,828	7,089
	<u>895,664</u>	<u>976,758</u>
Net Profit/(Loss)	<u>909,462</u>	<u>755,798</u>
	50.4%	43.6%

These supporting statements are not subject to audit.

Departmental Trading Statements

For the year ended 30 November 2018

	2018 \$	2017 \$
Resort Trading		
Accommodation & Meal Proceeds	955,290	864,880
Less: Cost of Goods Sold		
Opening Stock	3,480	3,008
Catering & Guest Meals	27,367	26,184
Closing Stock	(4,297)	(3,480)
	<u>26,550</u>	<u>25,712</u>
Gross Profit/(Loss) From Trading	<u>928,740</u>	<u>839,168</u>
Expenses		
Bar & Bistro Accounts	88,535	81,134
Cleaning	8,483	6,810
Depreciation	95,243	94,249
Electricity	20,191	18,119
Finance costs	802	3,281
Gas	11,279	9,059
General Expenses	5,857	14,151
Insurance	5,945	4,496
Linen & Laundry	30,943	29,314
Payroll Tax	3,932	2,922
Printing, Postage & Stationery	528	1,223
Provision for Long Service Leave	4,251	525
Repairs & Maintenance	10,397	14,021
Salaries & Wages	242,970	222,580
Subscriptions & Publications	3,234	3,762
Superannuation Contributions	21,350	20,247
Telephone	3,127	3,295
Uniforms	90	215
Waste Disposal	4,544	3,967
Water & Sewer	7,141	1,577
Workers Compensation Insurance	1,654	1,699
	<u>570,496</u>	<u>536,646</u>
Net Profit/(Loss)	<u>358,244</u>	<u>302,522</u>

These supporting statements are not subject to audit.

Departmental Trading Statements

For the year ended 30 November 2018

	2018 \$	2017 \$
Bistro Trading		
Bistro Sales	170,794	-
Less: Cost of Goods Sold		
Opening Stock	28,402	-
Purchases	103,950	28,402
Closing Stock	(31,679)	(28,402)
	<u>100,673</u>	<u>-</u>
Gross Profit/(Loss) From Trading	<u>70,121</u>	<u>-</u>
	<u>41.1%</u>	<u>-</u>
Expenses		
Advertising	1,496	-
Payroll Tax	3,581	-
Salaries & Wages	108,674	-
Superannuation Contributions	8,830	-
Workers Compensation Insurance	14	-
	<u>122,595</u>	<u>-</u>
Net Profit/(Loss)	<u>(52,474)</u>	<u>-</u>
	<u>(30.7%)</u>	<u>-</u>

These supporting statements are not subject to audit.

Departmental Trading Statements

For the year ended 30 November 2018

	2018	2017
	\$	\$
General Club Operations		
Income		
Social Membership	56,276	33,632
Sundry Income	54,200	87,647
Commissions Received	74,380	85,577
Conferences & Functions	4,329	5,321
Interest Received	888	845
Raffle Proceeds	82,452	94,576
Bingo Proceeds	11,665	11,815
TAB Proceeds	9,718	10,170
Insurance Received	-	33,849
Profit on Sale of Non-current Assets	12,227	3,830
Net loss from golf & bowls activities	(322,717)	(205,431)
Net profit from bar trading	331,426	291,912
Net profit from poker machine trading	909,462	755,798
Net profit from resort trading	358,244	302,522
Net profit from bistro trading	(52,474)	-
	1,530,076	1,512,063
Expenses		
Advertising & Promotion	20,222	79,424
Auditor's Remuneration	18,835	17,525
Bank Charges	6,054	6,628
Bingo Expenses	20,822	23,223
Borrowing Costs	20,626	17,997
Cleaning	14,199	16,163
Conference & Function Expenses	8,905	29,531
Courtesy Bus	3,764	4,202
Depreciation	140,455	149,927
Directors Expenses	1,854	2,048
Donations & Sponsorships	11,477	11,084
Electricity	148,609	115,881
General Expenses	47,705	21,181
Insurance	50,405	40,878
Interest expense	9,068	24,654
Keno Expenses	2,762	3,143
Leasing Charges – Photocopier	-	168
Legal Costs	3,696	-
Licensing Fees	1,590	3,225
Members Amenities - Social & Entertainment	144,340	164,918
Payroll Tax	17,667	20,380

Departmental Trading Statements

For the year ended 30 November 2018

	2018	2017
	\$	\$
Printing, Postage & Stationery	42,326	52,008
Provisions for Long Service Leave	(11,145)	(3,798)
Rates & Taxes	6,520	6,143
Repairs & Maintenance	102,346	107,410
Salaries & Wages	489,096	463,688
Security	9,197	8,640
Staff Training & Welfare	-	4,315
Subscriptions & Publications	13,377	12,999
Superannuation Contributions	41,323	45,299
TAB Commission	5,568	7,230
Telephone	10,132	10,934
Travelling Expenses	1,259	4,386
Uniforms	1,057	591
Waste Disposal	16,401	14,232
Water	15,487	9,804
Workers Compensation Insurance	9,753	10,118
	<u>1,445,752</u>	<u>1,506,279</u>
Net Profit	<u>84,324</u>	<u>5,784</u>

These supporting statements are not subject to audit.



HOWLONG

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